

# Operating at a **Higher Standard** with Ongoing Innovation and Scalability

---

When a company has been making cement for more than 100 years, you may think there's not much more to learn. Monarch Cement, however, breaks that mold by continually adapting to the times. Whether from an environmental standpoint – with their efforts to control and reduce emissions and support ecosystem and habitat restoration – or the way they address evolving customer and employee needs, Monarch is continuously adapting.

**Here's how they do it.**



# No Time Like the Present to Build for a Long-term Future

## Before: Challenges and Opportunities

- Continuously looking for ways to improve decision making, financial management and performance
- Growing through acquisitions, needing to standardize and strengthen overall consolidated operations
- Disparate systems and increasing complexity: 15 companies, multiple plant sites and terminals, etc.

## Why Now?

- Getting set for the *next* 100 years of operation with a scalable ERP solution and continuous innovation
- Closely considered and reviewed competing solutions while looking for expert guidance and support
- SAP and SAP Platinum Partner Syntax deemed “ideal” for supporting end-to-end transformation
- Progressive, on top of trends: first company of its size and in top 10 globally to deploy SAP S/4HANA

## After: Better Processes, Better Results

- Optimized materials management and tracking, strong controls over \$17 million in spare parts on hand
- ERP advances and scalability now complement the company’s core competencies and industry stature
- Able to more effectively implement many more projects with “an SAP arch that fits our culture”
- Information now “all in one place,” enabling faster decision making with real-time data and insights
- Considerably shorter monthly and quarterly financial closings with streamlined order-to-cash processes
- Planning to apply SAP to manufacturing processes and other aspects of the business going forward

“SAP is the heartbeat of our organization. It’s the place where everything becomes connected, so that we have more reliable data that enables **smarter decision making.**”

**Bill Meyer**

IT Director, Monarch Cement

“SAP was an obvious **clear choice** – and our adoption levels and results prove we chose wisely.”

**Tony Kasten**

CFO, Monarch Cement

# 1908

The year Monarch began making cement, ready to grow exponentially with SAP for the next century.

# \$17M

Value of spare parts inventory on hand at any given time, proficiently tracked in real time with SAP.

**Monarch Cement**  
Humboldt, KS

**Industry**  
Building materials

**Products & Services**  
Cement, concrete and construction materials

**Number of Employees**  
400+

**Annual Revenue**  
\$150 - \$170 million

**Featured Solutions**  
SAP S/4HANA

**SAP Partner**  
Syntax

**THE BEST RUN** 

Follow us



[www.sap.com/contactsap](http://www.sap.com/contactsap)

© 2020 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.

See [www.sap.com/copyright](http://www.sap.com/copyright) for additional trademark information and notices.

